Press Release

IDS Next and ATIS Partner to Offer Software to Hotels across Ghana

IDS Next aims to leverage this partnership to rapidly expand into Ghana's growing hotel Industry

Bangalore, 30 July 2014: IDS Next Business Solutions Pvt. Ltd, a global leader in providing Hotel ERP and software solutions to hospitality and leisure industries, today announced their partnership with Ghana based ATIS. IDS Next plans to leverage this affiliation to offer world-class hospitality technology solutions to hotels across Ghana.

Headquartered in Accra, ATIS is a leading information technology company whose core business includes IT maintenance and support. The company deals with IT outsource, server/domain implementation and support, firewalls, IT security and audit, computer repairs, remote IT support, web hosting and designing, data back-up and restore solutions. The company's latest agreement with IDS Next enables them to add a comprehensive, integrated world-class Hotel ERP and other value-added hospitality solutions to their list of offerings.

Speaking on this partnership, Mr. Rajesh P Yadav, Vice President, Sales – Africa said, "We are delighted to join hands with ATIS as our associate in Ghana. Given the country's growing economy, and business-friendly environment, the tourism industry is doing well and attracting increasing investment. The endeavor of the IDS Next and ATIS partnership is to technologically empower the growing number of hotels across Ghana by leveraging each other's strength and capabilities. We plan to sign such partnership with more players across the continent and become a trusted provider of hotel software in Africa."

IDS Next provides cutting-edge products including Hotel ERP and several empowering add-on solutions. IDS Next's FortuneNEXT 6i Suite of Hotel ERP is a highly integrated solution that runs on a single database. The comprehensive 12 modules of the Hotel ERP, namely Front Office Management, Point of Sale, Accounts Receivable, Sales & Marketing, Banquets & Conferences, Telephone Management, Materials Management, Food & Beverages Costing, Financial Management, HR & Payroll, Maintenance Management and Quality Management help hospitality properties across market segments to improve their operational efficiency. Additionally, customers also have the liberty to choose to access several other value added solutions including a growing Distribution Channel, Online Reputation Management, Revenue Management, Web Booking Engine and Business Intelligence. All these solutions are seamlessly connected with the Hotel ERP. Beneficial to the African market is that IDS Next's powerful Hotel ERP is PA DSS Certified so that hoteliers are assured that their guests' payment card details are safe from hackers.

Commenting on their partnership with IDS Next, Nancy Yung-Hoi, CEO, ATIS says, "We aim to become the most dependable hospitality software provider to hotels across Ghana and our association with global leader IDS Next is the first step towards achieving this target. Through this business collaboration, we hope to provide robust and highly customized hospitality software that will enable hotels to augment their productivity and serve their guest better."

According to the World Tourism and Travel Council, Ghana's tourism sector will grow at a pace of 9.7% during 2014. The same will grow at an average rate of 4.5% in next one decade suggesting a higher demand in hotels across the nation. With many international hotel brands eyeing on the region, the competition among hotels is set to intensify. In this situation, adopting a smart Hotel ERP becomes an operational necessity for hoteliers to address the issue of increasing costs and improving their ability to harness the many benefits of internet. IDS Next's hotel management software meets all these needs. The software also does not shut down for a night audit and is designed with hot keys to enable hotel staff to work fast and efficiently.

About IDS Next Business Solution

IDS Next Business Solutions is a global leader in providing Hotel ERP and technology solutions for the Hospitality and Leisure industries. We have earned the trust of over 3500 customers globally and have a strong presence in 40 plus countries across South East Asia, Oceania, Indian sub-continent, Middle East, and Africa. IDS Next's clients include Ramada Hotels, ETA Star, Ramee, Sterling, Choice Hotels International, Swissôtel, Aitkens Spence, John Keells Group, Colombo Courtyard, Sarovar Hotels & Resorts, ITC Fortune Group, Royal Orchid Hotels, Pride Hotels, Keys Hotels, Golden Tulip and many more.

IDS Next's portfolio of capabilities include Software Development, Mobility Solutions and a range of next generation software products that address every segment of the hospitality industry, including independent hotels, chain hotels, business hotels, resorts, clubs, service apartments, limited service, and restaurants.

For more information about us, visit: http://www.idsnext.com/

About ATIS

ATIS is an IT company and their business activities fall into the category of managed and support services, consulting, solutions and training. Their solutions and services include IT Maintenance & Outsource, Network Infrastructure, Software Solution, Web Hosting & Designing, Hotel Property Management Software and Training. ATIS' IT support solutions are designed to rapidly identify and resolve all the IT related issues of their clients.

For more information on ATIS, visit: http://www.africantis.com/

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